



Why should you become a health insurance broker with the United States Federation of Small Businesses?

Increase your business.

Regardless of the size of your agency, you can earn additional revenue by marketing quality group health insurance plans, through USFSB, to your current and prospective clients. This will allow you to increase both your client base and your revenue base.

Receive Compensation.

We pay monthly broker fees to you for each client you have enrolled in one of our USFSB sponsored health or dental plans as long as the business is an active dues paying member and is current with their insurance premiums. We also pay each rep 1/2 of the yearly membership dues paid by the member business. If you enroll your client in one our non-USFSB sponsored plans, we will pay you 50 % of the commission received by the carrier.

There are advantages with USFSB.

Your clients are also our members. USFSB provides service and support to each member. USFSB does the billing and servicing for the majority of the products we offer; therefore, we are constantly working to keep your clients' satisfied. USFSB's highly trained staff is available to answer questions from you and your clients about enrollment, insurance benefits, providers, underwriting and claims. Utilize your time to make more sales.

USFSB's health insurance products will fit your clients' needs.

USFSB has products from a number of different carriers and in a variety of price ranges. We have plans for any size business, including one-person businesses. Once you and your client decide which plan best fits their needs and they complete an application, we will process the required paperwork. Your client will receive one bill from us and send in one check regardless of the number of plan options they purchase.

More benefits by becoming a member of USFSB.

USFSB offers an impressive list of products and services to your clients once they join. In addition to low cost group health insurance, USFSB has secured for its members a number of valuable business products and services that help them grow and prosper plus save time and money. USFSB's modest annual dues of \$60, with insurance, can be returned many times over with the discounts and special perks available to its members.

How to get started.

Complete the on-line Broker form or download the form and fax it. After we process your request and receive a copy of your current license, you will be assigned a broker ID# If you have questions, please contact Annemarie Cardamone at 800-637-3331 or by email at annemariec@usfsb.com.