



United States Federation of Small Businesses BROKER COMMISSION SCHEDULE FOR ASSOCIATION PLANS

Monthly Commissions*	
Type of Plan	Commission
USFSB Health	\$10
Dental	\$2
Referral	\$5**
Dues	\$30
Health Plans billed directly by Carrier	50% of commission fee received from Carrier

- We pay monthly rep fees to you for each new member/client you have enrolled in one of our USFSB health or dental plans as listed in the Broker Section, as long as the business is an active dues paying member and is current with their insurance premiums. Annual membership dues are \$60.
- ** Referral is a lead you send to USFSB to complete a health or dental application for you.

MEMBER ORGANIZATION DUES COMMISSION

Annual commission schedule for any organization you sign as a member.

# of Members	Annual Dues	Commission
Up to 10,000 Members	\$500	\$125
Over 10,000 members	\$1000	\$250

*USFSB provides a Rep Report and commission payment on the 10th of each month for the prior month's business based on the commissions and/or fees actually received by USFSB. If the accumulated commission is less than \$100, payment is not made until you have reached \$100 or more in commissions. On December 10th of each year, all unpaid commission will be paid regardless of accrued total.

*All commissions as stated are based on the current commission rates or premiums of the carriers and are subject to change without notice.

*Brokers can always review their Book of Business and Commission History, online at the Broker section of www.usfsb.com.